



Dear travel agency partner,

Condor is growing nonstop capacity 35% this year between North America and Frankfurt! One of Condor's current tasks is ensuring you, our valued partner, have the entire Condor network and offers available in your booking channels and searches. Over the past month, we have noted that itinerary searches for destination Frankfurt show well in booking tools and GDS searches, however some beyond Frankfurt itineraries are not showing in all travel agencies searches.

Condor offers competitive and attractive pricing to Europe, especially with the new A330neo on its operational days, possibly the best, at the very minimum, one of the best values for product propositions in the market when traveling to Europe! We want to ensure you have the ability to offer this proposition to the end customer!

Condor's main partner for beyond FRA itineraries in Europe is via Lufthansa, but Condor also partners with other airlines such as AY/SK/OS/LX/LO/RO/FB/A3. Condor cooperates with these airlines on interline basis; as an example, Condor operated flights over the Atlantic are combinable with Lufthansa beyond Frankfurt flights to European destinations. If Condor does not show on your searches, this combination can be found with the following GDS commands:

Sabre:

115JULJFKFCO#DELH

115JULPITFRA#B6DE

Travelport

A15JULJFKMXP/DE/LH

A15JULPITFRA/B6/DE

Amadeus

AN15JULJFKBUD/ADE,LH

AN15JULPITFRA/AB6,DE

Auto-pricing for these itineraries is supported and required. The RBD's to be used on LH European flights can be seen in the fare rules, but the basic logic is:

- Condor long-haul in C, all of Europe, including domestic German destinations go in LH Z class (LH in business class)
- Condor long-haul in D,I class, domestic German destinations in LH M class (LH in economy class)
- Condor long-haul in D,I class, European destinations outside of domestic Germany, go in LH Z class (LH in business class)
- Condor long-haul in premium economy, European destinations, including domestic German destinations go in LH M class (LH in economy)
- Condor long-haul in economy class, European destinations, including domestic German destinations go in LH M class (LH in economy)

Wishing you a great spring!

Best regards,

Condor North America